NIÁIL TO: A Office of the Attorney General Registry of Charitable Trusts P.O. Box 903447 Sacramento, CA 94203-4470

STREET ADDRESS: 1300 | Street, Room 1130 Sacramento, CA 95814 Telephone: (916) 323-5079

WEBSITE ADDRESS:

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

2000 ANNUAL FINANCIAL REPORT (California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12586.1 (Recently enacted).

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



http://caag.state.ca.us/charities/	Tot cash onanty solicited for dam	•	
Name and Address of Commercial Fundraiser:		Name and Address of Charitable Org	ganization or Charitable Purposes: .N. No. 95-3635496
CF Number 436		CTNo. 4009 F.E.I.	N. No. 45-3653916
MKIG TeleServices, Trc. Name of Commercial Fundraiser		Pacific Symphony Onc	hestra
		1231 East Dyer Rd.,	Suite 200
101 Continental Blvd., Suite 400-Address of Commercial Fundraiser		Address of Charity	
FI Seamo CA 90245 City, State, and ZIP Code of Commercial Fundraiser		Santa Ana, CA 92705	>-5605
-	11/25/01	City, State, and ZIP Code of Charity	22
Telefundraising (Type of Activity)	held (on) (from)11/26/01	(Date or dates must be shown)	, 200
1. REVENUE			
A. Cash contributions B. Entertainment sales or admission charges	_	A. В.	
C. Sales from products		C.	
D. Advertisement sales	_	D.	
E. Membership fees F. Other sources: (Specify)		E.	
a		Fa.	
b		Fb.	
c		Fc.	
G. TOTAL REVENUE		ru,	211,968 _{G.}
	EE ATTACHED)		
A. Fees or commissions	_	A.	
B. Salaries		B.	
C. Payroll taxes D. Employee benefits		C.	
E. Cost of merchandise for resale			
F. Cost of entertainment	-	F.	
G. Postage		G.	
H. Advertising I. Telephone		H.	
J. Rental of equipment		J.	
K. Facilities charge		K.	
Permits M. Other expenses: (Specify)		L.	
a		Ma.	
b		Mb.	
c		Mc.	404.004
N. TOTAL EXPENSES		Mu.	124,881 N.
3. Distribution or net to charitable organization or charitable	aritable purposes		87,087
4. (a) Is any officer, director, partner or owner of the C		liated with or control, directly or indire	ectly, the charitable organization for which
the Commercial Fundraiser has contracted to	solicit?	mars comion, anoday or man	say, are crantable organization or union
[] Yes [] No If "yes," complete the	e following:		
Name of officer director perhaps or ourse of	Name and address	a of	Colorianabia of officer etc
Name of officer, director, partner or owner of Commercial Fundraiser	Name and addres charitable organiza	ation	Relationship of officer, etc. To charitable organization
1	1	ĺ	i
	<u> </u>		
(b) For each affiliation identified in 4(a), attach co	py of the contract between the comr	nercial fundraiser and the charity.	
Under penalties of parjury, I declare that I have examin	ad this report including googman.	ing decuments schedules and state	mante, and to the heat of my knowledge
and helief, it is true correct and complete.	ed this report, including accompany	ing documents, schedules and state	inents, and to the best of my knowledge
	Paul S. Papich	Sr. VP	1/29/03
эг)	Printed Name	Title	Date
itable organi	eation for verifying the distribution.	0	
2	- Susan F.	Jetter 11.1	3/14/03
	Printed Name	Title	Date
_	GAN Som	(15	2/10/2
Signature of authorized officer/director (Cflarity)	Printed Name	ov U.P.	3/17/03 Date
CT-2cf (12/2000)	, may rights	Hue	246

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Pacific Symphony 2001 - 2002 Telefundraising Campaign

Total money received by

Total fees* paid to Total net to	MKTG TeleServices, Inc. Pacific Symphony	\$124,881 \$87,087
Total fees and commissions paid to MKTG TeleServices, Inc. by Pacific Symphony		\$124,881
Cost of Campaign:		
salaries: agents and managers		\$77,432 \$7,635
payroll taxes advertising and supplies		\$7,685 \$2,105
Cost of Operations: operating expenses Total expenses paid by MKTG		\$31,220
TeleServices, Inc. out of commissions		
earned from Pacific Symphony		\$118,442
net		\$6,439

Pacific Symphony

\$211,968

MKTG TeleServices, Inc. does not receive donated funds. All monies rec'd are as reported to MKTG TeleServices, Inc. by the charitable organization.

^{*}these expenses are percentages of Commissions based on MKTG TeleServices, Inc.'s operating ratios.

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COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

2000 ANNUAL FINANCIAL REPORT

(California Government Code Section 12599)

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An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



http://caag.state.ca.us/charities/	,.	,		SEPART	WELL
Name and Address of Commercial Fundraiser:		Name and Address of C	haritable Org	ganization or Char	itable Purposes:
CF Number 436		Name and Address of C	F.E.I.N	. No. 95-31	<u>e35496</u>
MKTG TeleServices, Inc.		Pacific Symphony (+
Name of Commercial Fundraiser		Name of Charity			
101 Continental Blvd., Suite 400		1231 East Dy			200
Address of Commercial Fundraiser		Address of Charity Santa Ana, (CA 927	705-5605	
El Segundo CA 90245-4	512				
City, State, and ZIP Code of Commercial Fundralser Telemarketing	10/14/2002	City, State, and ZIP Coo			
Telemarketing held (on) (from), 2	(Date or dates must be		, 200	
		lagra of datas indus po	i i		
REVENUE A. Cash contributions			A.		
B. Entertainment sales or admission charge	S				
C. Sales from products D. Advertisement sales			C. D.		
E. Membership fees			E		
F. Other sources: (Specify)	٠,				
a b	_		Fa. Fb.		
C			Fc.		
d			Fd. d	69,579	
G. TOTAL REVENUE			4	000,010	G.
2. EXPENSES (SEE)	ATTACHED)	•			
A. Fees or commissions			A.		
B. Salaries			В. С.		
C. Payroll taxes D. Employee benefits			O.		
E. Cost of merchandise for resale			E		
F. Cost of entertainment			F.		
G. Postage			G.		
H. Advertising I. Telephone			— п.		
J. Rental of equipment			j.		
K. Facilities charge			K.		
L. Permits M. Other expenses: (Specify)			L.		
a			Ma.		
b	_				
C			Mc. 4 (0,933	
N. TOTAL EXPENSES			IVIU.		N.
			ġ	\$28,646	
Distribution or net to charitable organization or ch	aritable purposes	,		, ,	3 .
4. (a) Is any officer, director, partner or owner of			with or cont	rol, direlly or indire	ectly, the
charitable organization for which the Commercial Fu	ndraiser has contracted to	solicit?			
i j jes 2 j ko <u>ir yes, comp</u>	ete trie following.			·	
Name of officer, director, partner or owner of		address of		Relationship of off	
Commercial Fundraiser	chantable	organization		To charitable orga	nization
			<u> </u>		
(b) For each affiliation identified in 4(a), at	tach conv of the contract	hetween the commercial	fundraicer a	nd the charity	
					and to the best
Under penalties of perjury, I declare that I have example of my		accompanying document	is, schedules	•	
, you will be	Paul	S. Papich, S.	r. VP	1/31/03	
Signal alser)	Printed Name		Title		Date
	organization for verifying the di		2//	1 10	
2	susûn	F= Totten	U.P.	3/14/03	
Signa	Printed Name	SUFFOU	Title	In land	Date
Sland Opening and amountain and a Married	Printed Name	10/100	T:::1-	711/2/03	N-11-

Attorney General's Registry of Charitable Trusts

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Pacific Symphony Orchestra 2002 Telefundraising Campaign

Total money received by Total fees* paid to Total net to	Pacific Symphony Orchestra MKTG TeleServices, Inc. Pacific Symphony Orchestra	\$69,579 \$40,933 \$28,646
Total fees and commissions paid to MKTG TeleServices, Inc. by Pacific Symphony		
Orchestra		\$40,933
Cost of Campaign: salaries: agents and managers payroll taxes advertising and supplies Cost of Operations:		\$25,380 \$2,519 \$690
operating expenses		\$10,233
Total expenses paid by MKTG TeleServices, Inc. out of commissions		
earned from Pacific Symphony Orchestra		\$38,822
net		\$2,110

*these expenses are percentages of Commissions based on MKTG TeleServices, Inc.'s operating ratios.

MKTG TeleServices, Inc. does not receive donated funds. All monies rec'd are as reported to MKTG TeleServices, Inc. by the charitable organization.